

2004 Ford Econoline Wagon

E11 E-150 XL

VEHICLES, PASSENGER VANS, 7/8/12/15 PASSENGER - T2006

SECTION 2

PRICE: \$14,255.00 (LINE 3)

OPTIONS' DISCOUNT: 12% (LINE 4)

CONTRACT: A53133

CONTRACTOR: HERTRICH FLEET SERVICES

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VEHICLE DETAILS**STANDARD EQUIPMENT - E11 E-150 XL***EPA FUEL ECONOMY RATINGS*

- City 14/hwy 18 (4.6L engine/4-speed auto trans) (2003)
- City 13/hwy 17 (5.4L engine/4-speed auto trans) (2003)

EXTERIOR

- Medium platinum front/rear bumpers
- Grille w/Ford oval
- Sealed-beam halogen headlights
- Aerotype manual mirrors
- Solar tinted glass
- Interval windshield wipers
- 60/40 hinged swing-out side cargo door

INTERIOR

- 8-passenger seating
- Graphite vinyl high-back front bucket seats
- (2) 3-passenger graphite vinyl bench seats
- Front inboard armrest
- Color-keyed engine cover-inc: dual bin stowage, (4) cup holders
- Full-length black vinyl floor covering
- Black plastic stepwell pads
- Tilt steering wheel
- Front air conditioning
- Electronic AM/FM stereo radio-inc: digital clock, (4) speakers
- Medium flint instrument panel-inc: 12-volt pwr point
- Medium flint plastic front door trim panels
- Medium flint side/rear quarter trim panels
- Polypropylene side/rear door trim
- Black cowl side trim panels
- Day/night rearview mirror
- Medium flint coat hooks
- Medium flint full-length acoustical cloth headliner
- Medium flint cloth sun visors
- Dual A-pillar grab handles
- Front dome light
- Rear 12-volt pwr point
- Rear cargo light
- Courtesy light switches for all doors

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VEHICLE DETAILS**STANDARD EQUIPMENT - E11 E-150 XL***MECHANICAL*

- 4.6L EFI V6 engine
- 4-speed automatic transmission w/OD
- Rear-wheel drive
- 72 amp-hour (650 CCA) maintenance-free battery
- 130 amp alternator
- 7000# GVWR
- 3600# capacity twin I-beam front/3800# capacity semi-floating rear axles
- 3400# capacity front/3830# capacity rear springs
- (5) P235/70R16XL all-season SBR BSW tires
- 16" x 7.0" argent styled steel wheels w/painted hub caps
- Pwr steering
- Pwr 4-wheel disc brakes
- 4-wheel anti-lock braking system (ABS)
- 35.0 gallon fuel tank

NOTE

- ****ALL STANDARDS ARE 2004 UNLESS OTHERWISE NOTED****

SAFETY

- 4-wheel anti-lock braking system (ABS)
- Driver & front passenger airbags
- Front height adjustable 3-point safety belts
- Rear outboard 3-point safety belts
- Electric horn

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VEHICLE DETAILS**SELECTED MODEL - E11 E-150 XL**

<u>Code</u>	<u>Description</u>	<u>Front Wt</u>	<u>Rear Wt</u>	<u>MSRP</u>
E11	2004 Ford Econoline Wagon E-150 XL	2,753.00	2,292.00	\$24,520.00

SELECTED VEHICLE COLORS - E11 E-150 XL

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - E11 E-150 XL**CATEGORY**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
EMISSIONS		
—	STANDARD EMISSIONS	\$0.00
ENGINE		
99W	4.6L EFI V8 ENGINE (STD)	\$0.00
TRANSMISSION		
44U	4-SPEED AUTOMATIC TRANSMISSION W/OD (STD) (REQ: 99W Engine)	\$0.00
AXLE		
X19	3.55 AXLE RATIO	\$0.00
SERIES ORDER CODE		
700A	XL SERIES ORDER CODE -inc: base vehicle	\$0.00
TIRES		
T41	P235/70R16XL ALL-SEASON SBR BSW TIRES (STD)	\$0.00
SIDE DOOR		
—	60/40 HINGED SIDE CARGO DOOR (STD)	\$0.00
SEATING ARRANGEMENT		
216	8-PASSENGER SEATING (STD)	\$0.00
SEAT TRIM		
A_	VINYL SEAT TRIM (STD)	\$0.00
PAINT		
—	SOLID PAINT (STD)	\$0.00
OPTIONS TOTAL		\$0.00

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VEHICLE DETAILS**PRICING SUMMARY - E11 E-150 XL**

	<u>MSRP</u>
Base Price	\$24,520.00
Total Options:	\$0.00
Vehicle Subtotal	\$24,520.00
Advert/Adjustments	\$0.00
Destination Charge	\$735.00
GRAND TOTAL	\$25,255.00

WEIGHT RATINGS - E11 E-150 XL

Front Gross Axle Weight Rating:	3,600.00
Rear Gross Axle Weight Rating:	3,800.00
Gross Vehicle Weight Rating:	7,000.00

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ALL OPTIONS**ALL OPTIONS - E11 E-150 XL****CATEGORY**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
EMISSIONS		
—	STANDARD EMISSIONS	\$0.00
425	50 STATE EMISSIONS (N/A w/99L Engine)	\$0.00
422	CALIFORNIA EMISSIONS *Required on units with GVWR of 14,000# or less for Maine, Massachusetts, New York, Vermont or California registration. Optional for Cross-Border States*	\$0.00
423	CALIFORNIA EMISSIONS NOT REQUIRED *For units shipped or sold to California Emissions States dealers for registration out of state* (REQ: Standard Emissions)	\$0.00
936	CALIFORNIA EMISSIONS STATES PUBLIC SERVICE/ EMERGENCY VEHICLE EXEMPTION *Only available on units sold to authorized governmental units & privately-owned ambulance companies* (REQ: 423 Emissions)	\$0.00
93N	NON-CALIFORNIA EMISSIONS/NON-CROSS BORDER STATES DEALER ORDER FOR CALIFORNIA EMISSIONS STATES REGISTRATION *Required on all units ordered by dealers for California Emissions States registrations when the vehicles are being delivered to non-California Emissions, non-Cross Border States locations* (REQ: 422 Emissions)	\$0.00
855	50 STATE CLEAN FUEL FLEET CERTIFIED (REQ: 425 50 State Emissions)	\$0.00
ENGINE		
99W	4.6L EFI V8 ENGINE (STD)	\$0.00
99L	5.4L EFI OHC V8 ENGINE	\$975.00
TRANSMISSION		
44U	4-SPEED AUTOMATIC TRANSMISSION W/OD (STD) (REQ: 99W Engine)	\$0.00
445	4-SPEED AUTOMATIC TRANSMISSION W/OD (REQ: 99L Engine)	\$0.00
AXLE		
X19	3.55 AXLE RATIO	\$0.00
XH9	3.55 AXLE RATIO W/LIMITED SLIP	\$270.00
SERIES ORDER CODE		
700A	XL SERIES ORDER CODE -inc: base vehicle	\$0.00
TIRES		
T41	P235/70R16XL ALL-SEASON SBR BSW TIRES (STD)	\$0.00
SIDE DOOR		
—	60/40 HINGED SIDE CARGO DOOR (STD)	\$0.00
60S	SLIDING SIDE CARGO DOOR	\$0.00
SEATING ARRANGEMENT		
216	8-PASSENGER SEATING (STD)	\$0.00
SEAT TRIM		
A_	VINYL SEAT TRIM (STD)	\$0.00
C_	CLOTH SEAT TRIM (REQ: 18G Interior Upgrade Pkg)	\$0.00
PAINT		
—	SOLID PAINT (STD)	\$0.00
ADDITIONAL OPTIONS		

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ADDITIONAL OPTIONS		
18A	EXTERIOR UPGRADE PKG -inc: chrome bumpers/ grille surround, aero halogen headlamps, 16" full sport wheel covers *NET*	\$395.00
18G	INTERIOR UPGRADE PKG -inc: XLT door trim panels, cloth bucket seats, dash sound absorber, headlights-on audible alert, warning chime, front carpeted floor mats, insulation pkg (REQ: 903 Pwr Door Locks/Windows) *NET*	\$645.00
—	FULL LENGTH VINYL FLOOR COVERING (REQ: 18G Interior Upgrade Pkg)	\$0.00
166	DELETE FULL LENGTH VINYL FLOOR COVERING (REQ: 18G Interior Upgrade Pkg) *Replaces STD full length vinyl floor covering w/full length carpeting*	\$0.00
574	FRONT/REAR HIGH CAPACITY AIR CONDITIONING W/AUXILIARY HEATER -inc: overhead ducts	\$825.00
945	AUXILIARY FUEL PORT (REQ: 99W Engine)	\$25.00
634	HD/AUXILIARY BATTERY -inc: 78 amp-hour battery, 75 amp-hour deep-cycle non-starting battery	\$145.00
768	CHROME REAR STEP BUMPER -inc: class I trailer tow pkg (REQ: 18A Exterior Upgrade Pkg)	\$170.00
769	MEDIUM PLATINUM REAR STEP BUMPER -inc: class I trailer tow pkg (N/A w/18A Exterior Upgrade Pkg)	\$170.00
903	PWR DOOR LOCKS/WINDOWS -inc: pwr door trim panels (w/60S Sliding Side Cargo Door-inc: memory lock module)	\$495.00
64T	16" X 7" BRIGHT ALUMINUM WHEELS	\$310.00
924	PRIVACY GLASS	\$460.00
41H	ENGINE BLOCK HEATER *Recommended when minimum temp is -10F or below*	\$35.00
551	INSULATION PKG -inc: full length XLT headliner cloth sunvisors, upper LH/RH B-pillar trim panels, XLT side & rear trim panels (REQ: 18G Interior Upgrade Pkg) (When 60S Sliding Side Door is ordered-inc: color-keyed sliding door track)	\$0.00
153	LICENSE PLATE BRACKET *Required and generated in states issuing two license plates*	\$0.00
41N	OVERHEAD CONSOLE -inc: compass, storage, temp (REQ: 18G Interior Upgrade Pkg)	\$120.00
948	REMOTE KEYLESS ENTRY -inc: (2) transmitters, remote door lock/unlock, remote lights activation, audible panic alarm (REQ: 903 Pwr Locks/Windows, 18G Interior Upgrade Pkg)	\$200.00
525	SPEED CONTROL	\$240.00
534	CLASS I TOWING PKG -inc: trailer wiring harness (REQ: 768 or 769 Bumper)	\$0.00
589	ELECTRONIC AM/FM STEREO RADIO W/CASSETTE -inc: digital clock, (4) speakers	\$155.00
687	RUNNING BOARDS	\$320.00
57D	AIR CONDITIONER DELETE -inc: front heater only *CREDIT*	-\$185.00
LIMITED PRODUCTION OPTIONS		
942	DAYTIME RUNNING LAMPS (LPO)	\$45.00
C09	PRICED DORA	\$0.00

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ALL OPTIONS**ALL OPTIONS - E11 E-150 XL****CATEGORY**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
<i>LIMITED PRODUCTION OPTIONS</i>		
B4A	NET INVOICE FLEET OPTION	\$0.00
—	COMMERCIAL EARLY ORDER INCENTIVE *Available to orders received by December 31, 2003* *N/A to rental & Government customers* *DISCOUNT*	\$0.00
—	**NATIONAL FLEET INCENTIVE AVAILABLE TO QUALIFIED FLEET BUYERS ONLY** Fleet customer will have the option of selecting the greater of available fleet incentive or retail customer cash incentive	\$0.00
56M	NATIONAL FLEET INCENTIVE *2004 National Fleet Incentives include: Fleet Special Account Credit and all applicable Commercial Fleet Credits* *CREDIT*	\$0.00
—	BID ASSISTANCE	\$0.00

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COLOR AVAILABILITY**COLOR CHART - E11 E-150 XL**

EXTERIOR	INTERIOR
	Med Flnt (E)
Gold Ash Metallic (C2)	X
Yellow (BY)	X
Dark Toreador Red Metallic (JL)	X
Silver Metallic (YN)	X
True Blue Metallic (L2)	X
Black (UA)	X
Oxford White (YZ)	X

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WARRANTY INFORMATION

WARRANTY INFORMATION - E11 E-150 XL

WARRANTY

<<< PRELIMINARY 2004 WARRANTY >>>

Basic: 3 Years/36,000 Miles

Drivetrain: 3 Years/36,000 Miles

Corrosion: 5 Years/Unlimited Miles

Roadside Assistance: 3 Years/36,000 Miles

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WINDOW STICKER

2004 Ford Econoline Wagon E-150 XL		Interior:
4.6L/281 CID Gas V8		Exterior 1:
4-Speed Automatic w/OD		Exterior 2:
CODE	MODEL	MSRP
E11	2004 Ford Econoline Wagon E-150 XL	\$24,520.00
	OPTIONS	
___	STANDARD EMISSIONS	\$0.00
99W	4.6L EFI V8 ENGINE	\$0.00
44U	4-SPEED AUTOMATIC TRANSMISSION W/OD	\$0.00
X19	3.55 AXLE RATIO	\$0.00
700A	XL SERIES ORDER CODE	\$0.00
T41	P235/70R16XL ALL-SEASON SBR BSW TIRES	\$0.00
___	60/40 HINGED SIDE CARGO DOOR	\$0.00
216	8-PASSENGER SEATING	\$0.00
A_	VINYL SEAT TRIM	\$0.00
___	SOLID PAINT	\$0.00
SUBTOTAL		\$24,520.00
Advert/Adjustments		\$0.00
Destination Charge		\$735.00
TOTAL PRICE		\$25,255.00
Est City: 14.00 mpg		
Est Highway: 18.00 mpg		
Est Highway Cruising Range: 630.00 mi		

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PRICE BREAKDOWN**Price Breakdown - E11 E-150 XL**

Price Component	Amount
MSRP	
Base Price	\$24,520.00
Total Options	\$0.00
Invoice	
Base Price	\$21,478.00
Total Options	\$0.00
Other	
Destination Charge	\$735.00
Dealer Advertising	\$0.00
Ford Holdback Adjustment Amount	-\$736.00
Floor Plan	-\$130.00

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TECHNICAL SPECIFICATIONS**POWERTRAIN - BASIC SPECIFICATIONS - E11 E-150 XL****ENGINE**

Engine Order Code	99W
Engine Type	Gas V8
Displacement	4.6L/281 CID
SAE Net Horsepower @ RPM	225 @ 4800
SAE Net Torque (lb ft) @ RPM	286 @ 3500

TRANSMISSION

Transmission order code	44U
Transmission Type Description	4-Speed Automatic w/OD
Drive Train	Rear Wheel Drive

MILEAGE

City EPA fuel economy estimate	14 (2003)
Hwy EPA fuel economy estimate	18 (2003)
City cruising range	490.00
Hwy cruising range	630.00

* Indicates equipment which is in addition to or replaces base model's standard equipment.

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TECHNICAL SPECIFICATIONS**POWERTRAIN - ADVANCED SPECIFICATIONS - E11 E-150 XL****TRANSMISSION**

Gear Ratio (:1)	
First Gear Ratio (:1)	2.84
Second Gear Ratio (:1)	1.55
Third Gear Ratio (:1)	1.00
Fourth Gear Ratio (:1)	0.70
Reverse Ratio (:1)	2.33
Clutch size (in)	
Power Take-Off	

TRANSFER CASE

Transfer case model	
Gear Ratio (:1)	
Transfer case high gear ratio	
Transfer case low gear ratio	
Transfer case power take off	

DIFFERENTIAL

	Front	Rear
Axle Ratio (:1)		3.55

ELECTRICAL

Battery	1	2	3	Total
Battery cold cranking Amps @ 0 F	650.00			650.00
Alternator				
Alternator Amps	130.00			

COOLING SYSTEM

Cooling system capacity	25.00
Engine oil cooler	Yes

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TECHNICAL SPECIFICATIONS**PAYLOAD/TRAILERING SPECIFICATIONS - E11 E-150 XL**

WEIGHT INFORMATION	Front	Rear	Total
Gross Axle Wt Rating (lb)	3,600.00	3,800.00	7,400.00
Curb Weight (lb)	2,753.00	2,292.00	5,045.00
Total Option Weight (lb)	0.00	0.00	0.00
As Spec'd Curb Weight (lb)	2,753.00	2,292.00	5,045.00
As spec'd payload			1,955.00
Total Weight			
Reserve Axle Capacity (lb)			
Gross Vehicle Wt Rating (lb)			7,000.00
Gross Combined Wt Rating (lb)			11,500.00
TRAILERING	Max Trailer Wt.	Max Tongue Load	
Dead Weight Hitch (lb)	6,100.00	610.00	
Weight Distributing Hitch (lb)	6,155.00	738.60	
Fifth Wheel Hitch (lb)	N/A	N/A	

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TECHNICAL SPECIFICATIONS**CHASSIS SPECIFICATIONS - E11 E-150 XL****SUSPENSION**

	Front	Rear
Spring		
Spring Type	Coil	2-Stage Multi-Leaf
Spring Capacity	3,600.00	3,830.00
Axle		
Axle Type	Twin-I-Beam	Ford Semi-Floating
Axle Capacity	3,600.00	3,800.00
Shock Absorber Diameter (mm)	30.00	30.00
Stabilizer Bar Diameter (in)	1.00	

BRAKES

Brake type	Pwr	
ABS System	4-Wheel	
	Front	Rear
Disc	Yes	Yes
Rotor Diam x Thickness (in)	11.72 x - TBD -	11.03 x 2.25
Drum		
Drum Diam x Width (in)		

TIRES

	Front	Rear	Spare
Tire Order Code	T41	T41	T41
Tire Size	P235/70R16XL	P235/70R16XL	P235/70R16XL
Capacity	1,984.00	1,984.00	1,984.00
Revolutions/Mile @ 45mph	719.00	719.00	719.00

WHEELS

	Front	Rear	Spare
Wheel Size	16 x 7.0	16 x 7.0	16 x 7.0
Wheel Type	Steel	Steel	Steel

STEERING

Steering type	Pwr
Ratio (:1)	
On Center	17.00
At Lock	
Turning Diameter	
Curb-to-Curb	46.70
Wall-to-Wall	48.90

FUEL TANK

	Main	Auxiliary
Capacity	35.00	
Location	Midship	

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TECHNICAL SPECIFICATIONS**DIMENSIONS - E11 E-150 XL****EXTERIOR DIMENSIONS**

Wheelbase (in)	138.00
Length, Overall w/rear bumper (in)	211.90
Width, Max w/o mirrors (in)	79.30
Height, Overall (in)	80.90
Overhang	
Overhang, Front	30.1
Overhang, Rear w/o bumper	
Ground to Top of Load Floor (in)	26.90
Ground Clearance	
Ground Clearance, Front	- TBD -
Ground Clearance, Rear	- TBD -
Rear Door	
Rear Door Type	Panel
Rear Door Opening Height	48.3
Rear Door Opening Width	51.4
Side Door	
Side Door Type	Hinged
Side Door Opening Height (in)	48.30
Side Door Opening Width (in)	47.10
Step Up Height - Front (in)	- TBD -
Step Up Height - Side (in)	- TBD -

CARGO AREA DIMENSIONS

Length @ Floor	
Cargo Area Length @ Floor to Console (in)	- TBD -
Cargo Area Length @ Floor to Seat 1	120.4
Cargo Area Length @ Floor to Seat 2	- TBD -
Cargo Area Length @ Floor to Seat 3	- TBD -
Cargo Area Length @ Floor to Console (in)	- TBD -
Width	
Cargo Area Width @ Beltline	- TBD -
Cargo Box Width @ Wheelhousings	51.3
Cargo Box (Area) Height (in)	52.50
Cargo Volume	
Cargo Volume to Seat 1	- TBD -
Cargo Volume to Seat 2	- TBD -
Cargo Volume to Seat 3	- TBD -
Cargo Volume to Seat 4	- TBD -

INTERIOR DIMENSIONS

Passenger Capacity	8		
Seating Position	Front	Second	Third

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TECHNICAL SPECIFICATIONS**DIMENSIONS - E11 E-150 XL****INTERIOR DIMENSIONS**

Head Room (in)	42.50	40.20	40.10
Leg Room (in)	40.00	36.90	41.40
Shoulder Room (in)	68.40	70.50	71.20
Hip Room (in)	65.60	66.50	66.90

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